

# 10 Essential Questions to Ask a Broker or Real Estate Agent Before Buying Property in Mexico

If you are considering buying land, a second home, investment property or a time-share in Mexico, chances are you will want the assistance of a real estate broker or agent. Whatever your situation or needs, working with a qualified broker or agent can be helpful in achieving your goals.

No doubt, you will want to choose a highly qualified professional who has the best interests of his or her clients in mind. The following questions will help you interview and evaluate brokers or agents in the process of selecting the one that is right for you.

- 1 What is your education and training in the real estate business?
- 2 Who do you represent in my transaction?
- 3 Is there a Realtors' Board available in your area? Are you a member? If not, why not?
- 4 Am I free to choose my own legal representative and *Notario*\*?
- 5 What independent and comprehensive closing services are available in your area?
- 6 Do you offer U.S. escrow services? If not, where would you deposit my down payment and would you have access to these funds?
- 7 What Title Insurance options do you provide?
- 8 Do you recommend a full and complete title search in keeping with U.S. Title Insurance standards?
- 9 As a rule, do you request that an independent and experienced engineer conduct a property inspection?
- 10 What contingency clauses are available for inclusion in my purchase-sale agreement?